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4 Reasons Why An Integrated Platform Will Move Placements to Time Tracking With Ease

Firms absolutely have to be on the lookout for ways to cut costs and time out of their processes while still delivering great service to its clients. Automating the placement to payment process gives the opportunity to do just that.

It is imperative that recruiting firms keep track of placements and timesheets—so lean towards using an applicant tracking system to automate the flow. TargetRecruit helps you move through the process seamlessly—post jobs, build and manage your candidate pipeline, run reports and send your new hires to time tracking and payroll in less time!

An applicant tracking system is not a new concept in the staffing world, but leveraging its capabilities has become a trend in recent years. As the backbone of the hiring process, it should serve more than just a place to store resumes and contact details. Being that TargetRecruit is a cloud-based service, you're able to cover all aspects of the recruitment process—from time tracking automation, expense reports and approvals—and integrate with the best accounting and payroll systems available.

Here's 4 reasons why using an integrated platform will help you move from Placement to Time Tracking with ease:

1. Save on processing timecards and expense reports

2. Automate time and expense tracking

3. Provide accurate billing and payroll

4. Improve client service

This software is most favorable for agencies that are planning to automate the revenue generation. It helps save time and resources by shifting from manual processing.

#1 Save on processing timecards and expense reports

Pull placement data from your integrated platform, like TargetRecruit. From there, you can manage timesheets for each placement with proper approval. At the same time, data is tagged for accounting purposes. This process minimizes the data entry required for new placements.

#2 Automate time and expense tracking

Once the timesheets are approved, use of tracking tools within the system, including approval reminders, task tracking and note fields, will help expedite this process. This phase is known to take time where delays or non-approved timesheets can occur, which then delays the billing process.

#3 Provide accurate billing and payroll

Once approved, payroll, invoicing and billing are guaranteed to improve accuracy and become instantly accessible. Be positioned to grow your business quickly, easily and more profitably.

#4 Improve Client Services

There's always room for improvement, and with your clients, that's just one good reason what they come to you for! The faster you can turn placements to payroll, the better outcome they will have in filling their own positions and keep turnover down, so make sure you are choosing the right tools, like an integrated platform such as TargetRecruit, to help make improvements successful for both you and your clients.

Conclusion

We've learned that not only use of integrated platforms will hep push placements to payroll more quickly, with ease, but drive the overall recruitment flow from search to hire more effectively.

About Us

TargetRecruit is a leading Applicant Tracking System and Recruitment CRM built on the Force.com platform and serves staffing and recruiting companies on nearly every continent. It is one of the most highly recommended recruiting applications on the Salesforce.com application marketplace, AppExchange. Staffing and recruiting firms worldwide use TargetRecruit as their end-to-end recruitment solution because of the systems flexibility, mobility and ease of customization. The company is headquartered in Nashville, Tennessee, with global centers in Los Angeles; Silicon Valley; Bangalore, India; and Minsk, Belarus.

For more on TargetRecruit, visit **http://www.targetrecruit.net**